



Pulcra Chemical Pakistan seeks highly skilled and result oriented professionals for following position at our Lahore and Karachi regions.

SALES & SERVICE ENGINEER (m/f/d)

Performance Chemicals- Water Treatment Segment.



LOCATION: PAKISTAN/ LAHORE & KARACHI

CANDIDATE QUALIFICATION & REQUIREMENTS:

- Qualification: BSC Chemicals Engineering
- Min 4-5 years relevant sales experience and technical industrial experience of Water Treatment Chemicals testing and sales.
- Age: 28 to 35 years.
- No of positions: 2

ESSENTIAL FUNCTIONS OF THE POSITION:

- Generate and execute sales plans in existing customer base and in assigned competitively held accounts, to meet profit increase goals.
- Work closely with current and prospective customers to understand business needs and recommend continuous improvement and innovation plans that will maintain and grow sales
- Develop strong relationships with key stakeholders within current and prospective customers, including plant or facility executives
- Provide technical support to customers; identifying and resolving customer challenges, escalating as required.
- Engage in problem solving by performing system analysis, interpreting data and providing written recommendations to ensure customer operations are performing at optimal level

- Conduct water analysis of the current and potential customers for services and sales point of view.
- Identify and evaluate customer requirements for water treatment solutions.
- Develop and present technical proposals and cost-effective solutions.
- Provide pre-sales and post-sales support to clients.
- Regularly visit customer locations to showcase products and conduct presentations.
- Monitor market trends and competitor activities to identify new business opportunities.
- Prepare and deliver technical presentations explaining products or services to prospective customers.

HAVE WE SPARKED YOUR INTEREST ...?

Attractive salary with competitive market fringe benefit. Good long-term career and growth prospects. Please apply with detailed CV to reach us by September 15, 2026.

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We look forward to hearing from you.

